



COMPANY INTRODUCTION

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01
Why's Vietnam?

02
About Us

03
Acquired Technologies

04
Why Choose Aveo

05
Services & Offerings

06
Competencies

07
Our Process

08
Contract Types

09
Case Studies

Why's Vietnam?



Foreign Languages Proficiency

Fluent English and Japanese skills among Vietnamese IT professionals

Cutting-edge Technologies

Vietnamese developers possess strong technical skills as well as hands on experience working with new technologies including AI, Blockchain, IoT, Machine Learning, Cloud Computing etc.

Well-invested IT Infrastructure

Vietnam is investing heavily in IT infrastructures in the field of cloud computing, data centers, 5G, AI & blockchain R&D labs... Vietnam's plans for a digital economy, smart cities, and start-ups have helped the country's IT industry continue to record strong revenue growth.

Cost Advantage

Vietnamese labour costs are approximately 10% to 50% lower than its neighbours, such as Indonesia and Singapore or Philippines.

Young, Dynamic & Well-educated Workforce

Education is one of the main reasons Vietnamese tech workers rank among the best software developers in the world

Work Ethic

Vietnamese workforce is evaluated as one of the most hard working, disciplined and reliable manpower resources in the world.

Overview

Name

AVEO Global Technology Company Limited
(Aveo Global CO., LTD)

Established

2023/01

Headquater

4th Floor, No.9 Ha Dinh Street,
Thanh Xuan District, Hanoi, 100000
Vietnam

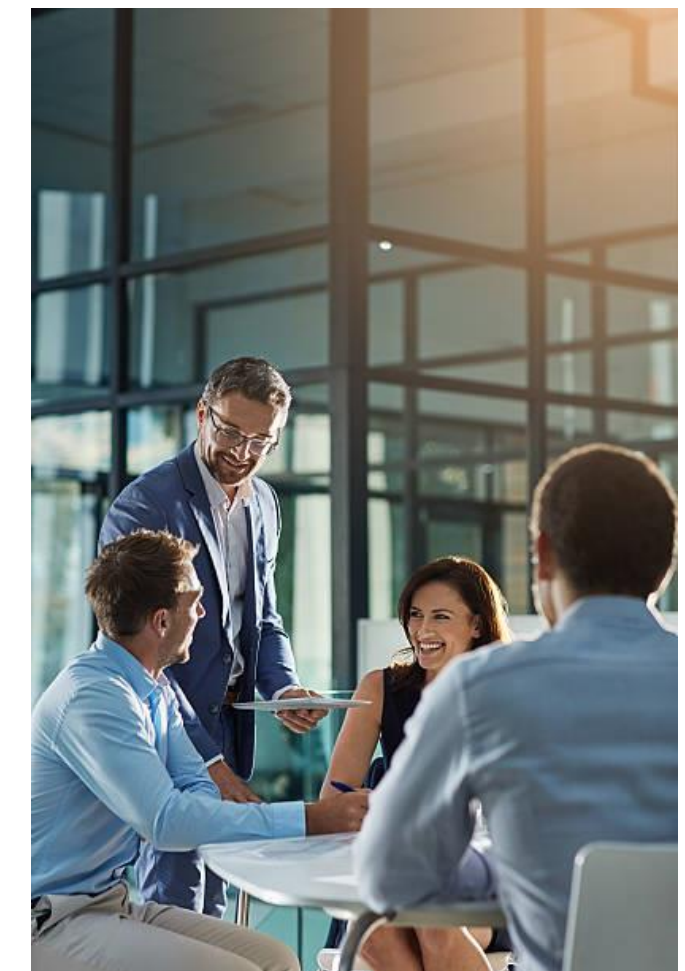
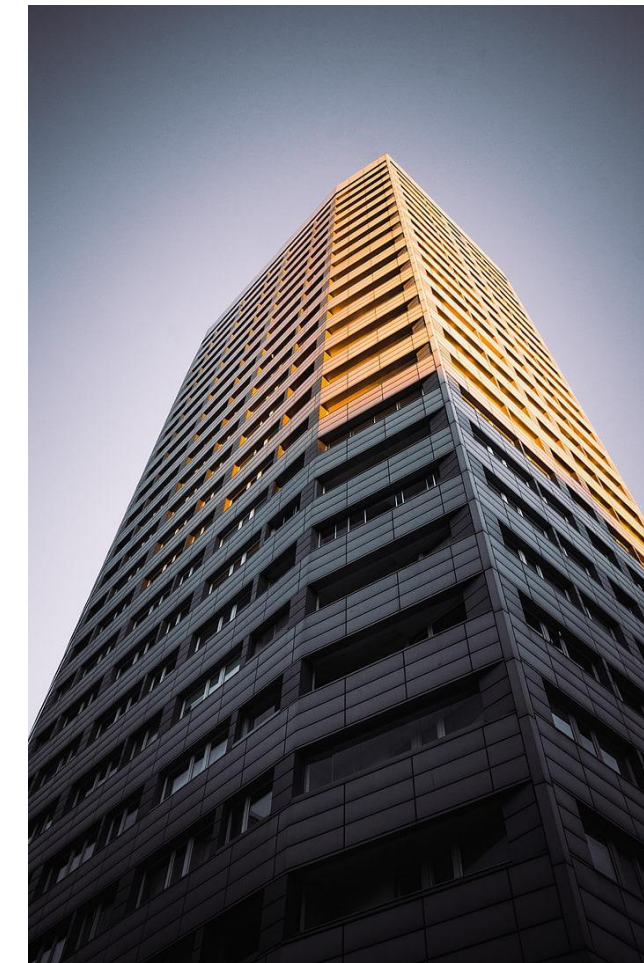
URL

<https://www.aveo-global.com>

Email

contact@aveo.com.vn

Global AI Solution and Software Development Partner



Experiences



AVEO is an **AI-powered Solutions and Software Consulting & Development** company based in Vietnam

We provide scalable and intelligent technology services, including **Custom Web & Mobile App Development, AI & Machine Learning, Blockchain, ERP & CRM systems, and Cloud Solutions** — all tailored to business success.

With a team of 150+ engineers and consultants brings deep technical expertise to deliver high-impact outcomes across industries. We have successfully executed 150+ projects for clients in 20+ countries and continue to expand rapidly.

AVEO stands for “AI-driven Value. Enterprise Optimized.” — reflecting our mission to empower businesses through innovation, automation, and digital excellence.

Our global clients span the US, EU, UK, ANZ, Middle East, and Asia.

5+

Years of
experience

150+

Dedicated
employees

25+

Countries
partnered

25+

Successful
projects

OUR GLOBAL PRESENCE

4 Global
offices in:



Australia
(Coming soon)



Vietnam



Singapore



Japan

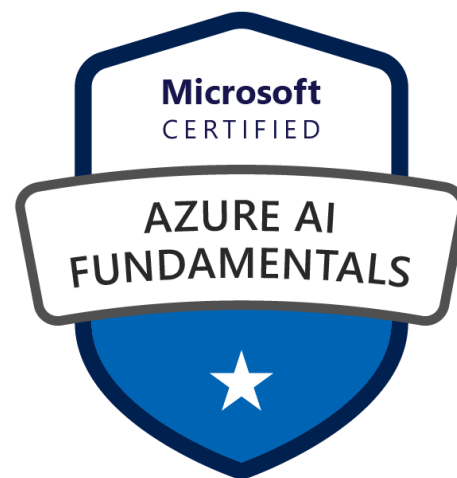


Korea

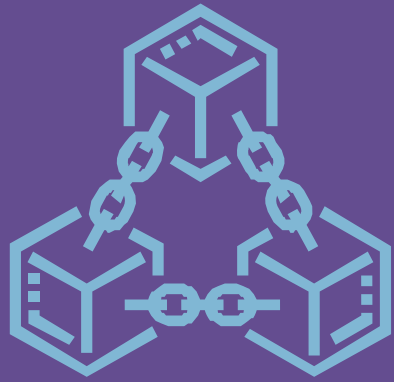
Serve clients from
Various industries.

- ★ Banking & Finance
- ★ Insurance
- ★ Health Care
- ★ Education
- ★ Media & Entertainment
- ★ Retail & Hospitality
- ★ Automotive
- ★ Logistic
- ★ Gaming

Awards & Certificates



AI-powered tailored solution



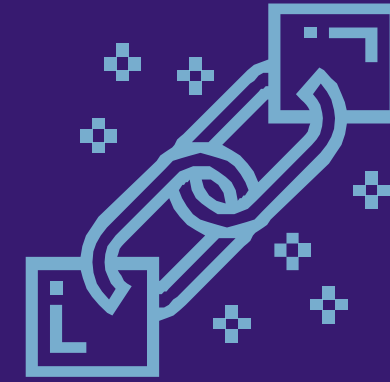
AI Agent and Chatbot

AI Agent and Chatbot enable intelligent customer interaction, automate internal processes, and deliver real time responses. Seamless integration with enterprise systems and data ensures consistent performance across multiple communication channels.



AI Business Assistant

AI Business Assistant supports sales, customer service, HR, and logistics by learning from operations and interactions. Provides proactive suggestions, automates routine tasks, and helps improve team productivity around the clock.



Artificial Intelligence

Artificial Intelligence enhances business decision making by transforming data into real time insights. Automates workflows across procurement, finance, compliance, and forecasting to drive operational efficiency and business growth.



Internet of Things

Agentic AI platform connects and manages IoT devices across operations. Automates workflows, improves real time monitoring, and integrates smoothly with existing infrastructure to support smarter, data driven environments.

Why choose AVEO



Experienced in ITO industry

Our personnel with over 20 years of experience in ITO industry have been providing a wide range of comprehensive IT services, from consulting to implementing, meeting the highest level of requirements



Strict QC & Security Standard

By following strict quality management procedure & comply with international security standards such as ISO 27001:2013..., we bring to you IT outsourcing services with world - class ISMS



Seamless Communication Anytime, anywhere

With our global presence and staffs highly proficient in English and Japanese, we do not only understand your request but also can help you complete your idea and turn it into real products.

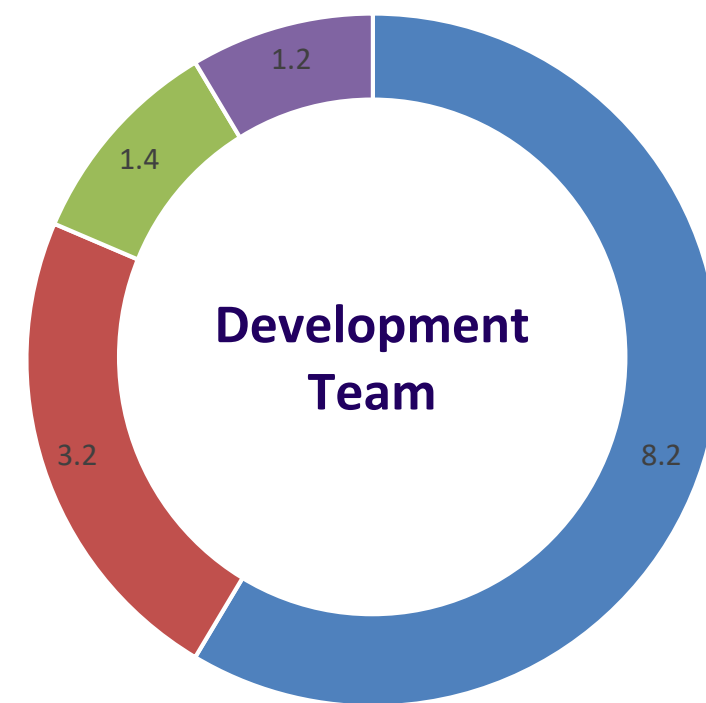
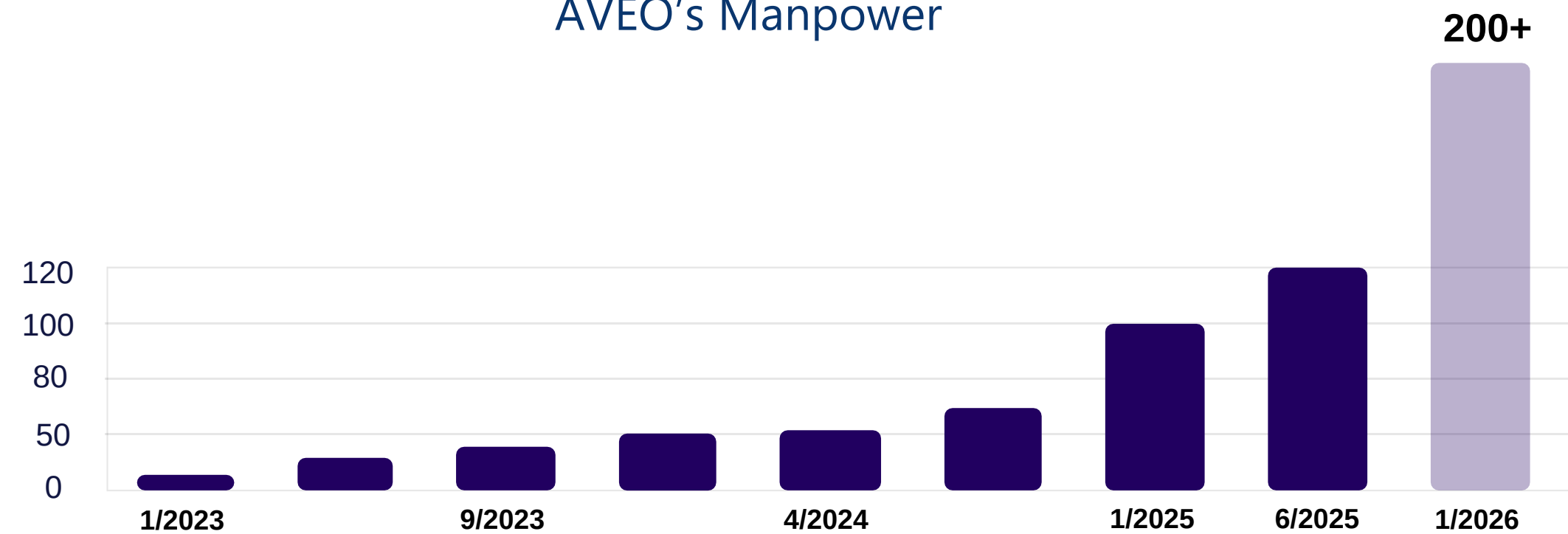


Global Know-how

Our rich insights of international markets and understanding of cultural integration help our staffs always strive to bring localized knowledge in every step of the entire process

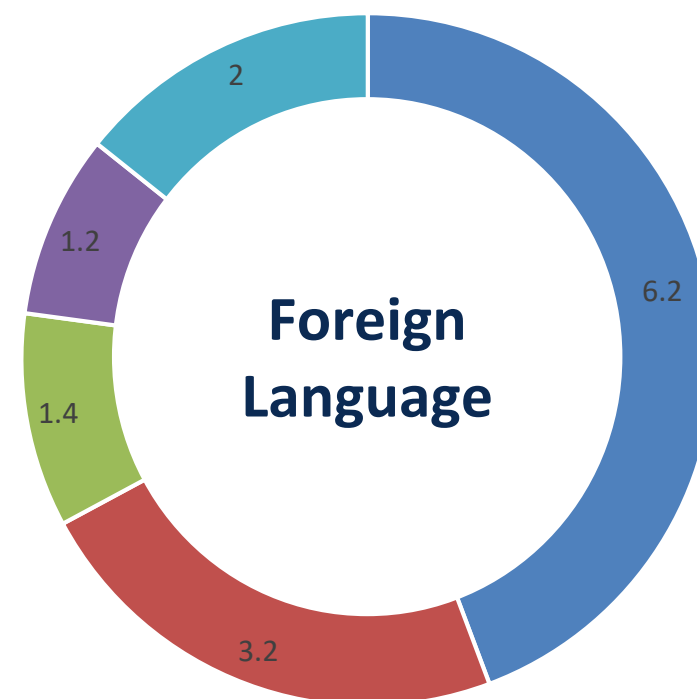
Our Resources

AVEO's Manpower



■ Web ■ Mobile ■ Infra ■ System

※Most of our projects are Web and native mobile app development



■ Japanese ■ Korean ■ Thai ■ English ■ Chinese

※All staffs are able to communicate in English fluently while some are fluent in others.



Strong Project Organization

- Managers: Over 20 years of experience in software development, with strong expertise in multiple teams management
- PM: Fluent in both English and Japanese, highly experienced in team leading and project management
- SE: Dynamic, talented, eager to learn



Cost Advantages

- Low cost engineers
- Huge talented engineer resources
- Flexible contracts and support to minimize clients' cost while maximizing their benefits



Scalable Human Resources

We build our eco-system to acquire, educate and recruit young talented engineers

Talent Acquisition Strategies



With our Unique Talent Acquisition Strategies, we set up our own talent eco-system that allows us to acquire – educate – retain talented engineers.

1. Acquisition

- Strategic co-operation with Vietnamese top universities like HUST, HNU, FPT University
- Large community network (Admin of community groups)

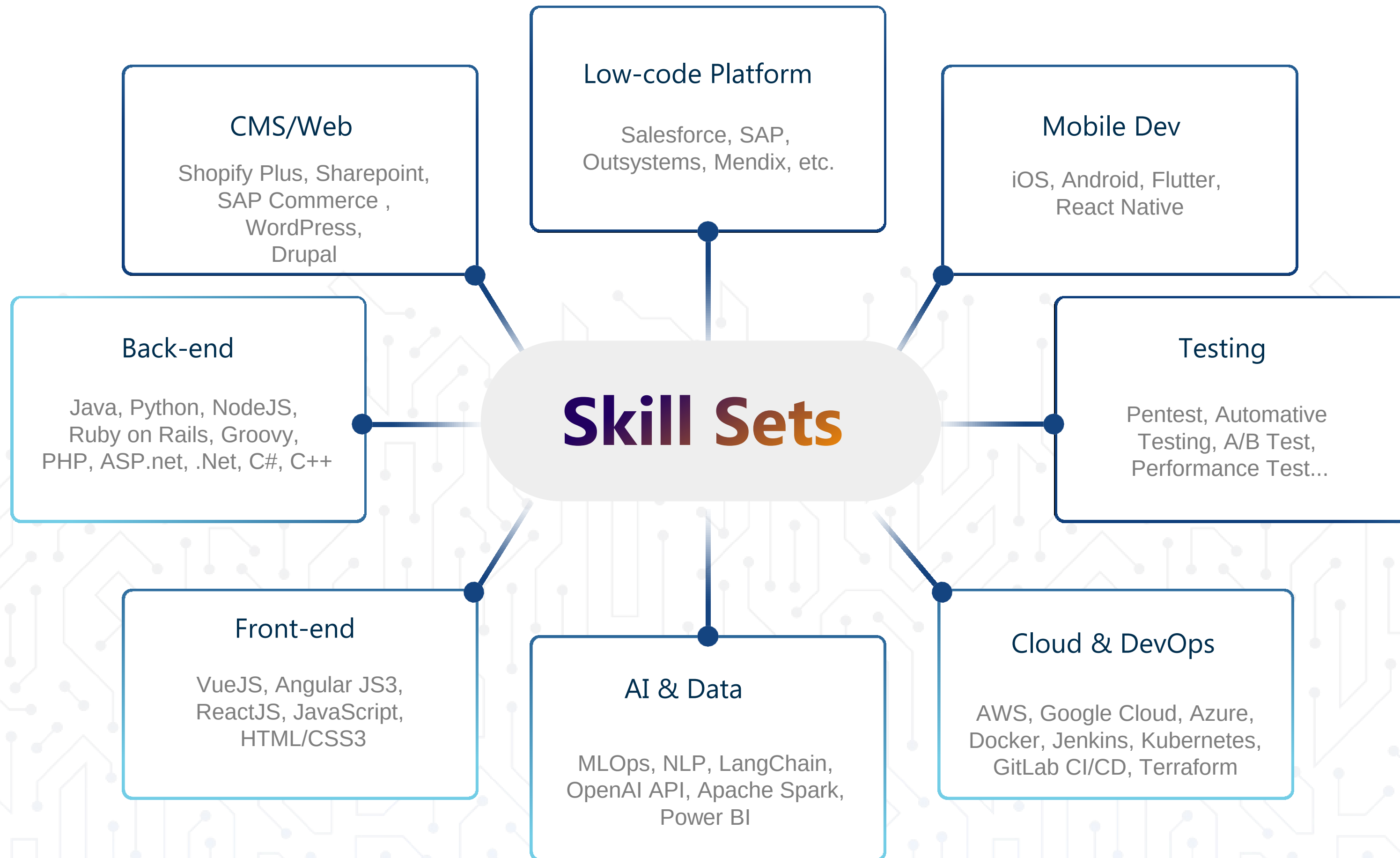
2. Education

- Foreign language education (Japanese, English, Thai, Chinese, Korean...)
- Weekly Tech talk to build up-to-date tech skills (Big Data, IoT, AI...)
- Intercultural training, including appropriate mindset to work with foreign customers

3. Recruitment

Attractive benefit packages with supportive Company culture enable us to take advantages of Vietnam's talent pool with over 40,000 new graduated IT engineers per year.

Competencies



Innovative Technology Services

01

Blockchain



- Cryptocurrency Exchange
- Cryptocurrency Mining
- Wallet Development
- Cryptocurrency Development
- ICO Development
- Custom Blockchain Development

02

AI & MLOps



- Agentic AI
- Generative AI
- Prompt Engineering
- Machine Learning
- Data Engineering

03

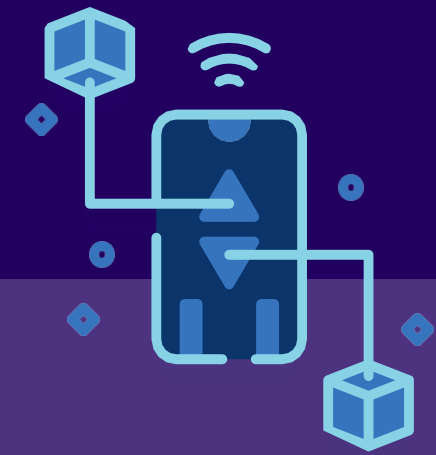
VR/AR



- 3D Simulation
- Virtual Training
- AR Product Visualization
- Interactive AR Experiences
- Mixed Reality Integration

04

IoT



- IoT Firmware Integration
- Mobile Apps for IoT Devices
- Edge Computing
- AI-IoT

Software Development Services

01

Web Development



- Custom Website Development
- Content Management System (CMS)
- Web Based Business and Workflow
- Front-end Design & Development
- Complex Backend Systems with API Integrations

02

Mobile Development



- Cross-platform app development
- Native mobile app development
- Wearables and smart devices
- Payment integration
- Mobile app testing
- Proof of concept

03

Custom Software Development



- CRM Software
- ERP System Development
- E-Learning Software
- Live-Streaming Software
- Others on demand

04

Legacy Migration

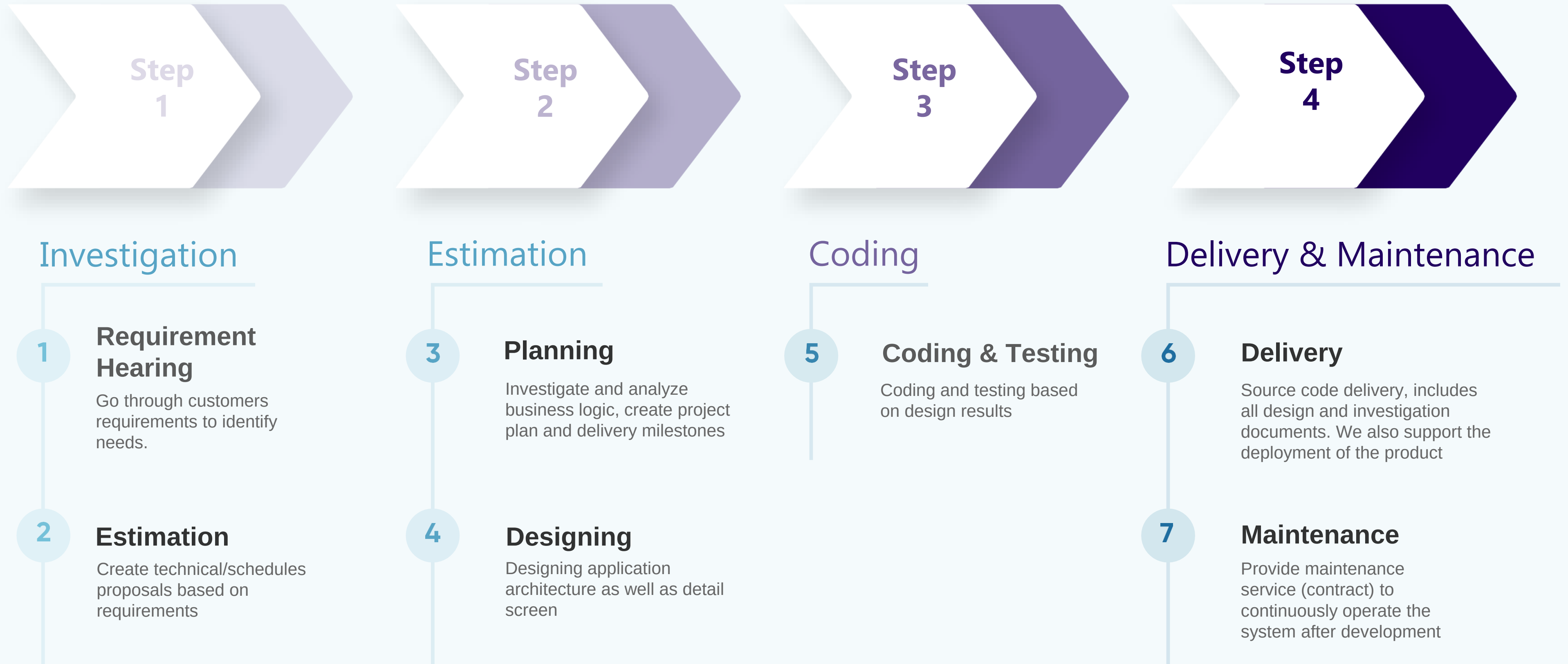


- Database Migration
- Operating System Migration
- Cloud Migration
- IT infrastructure Migration
- Platform Migration

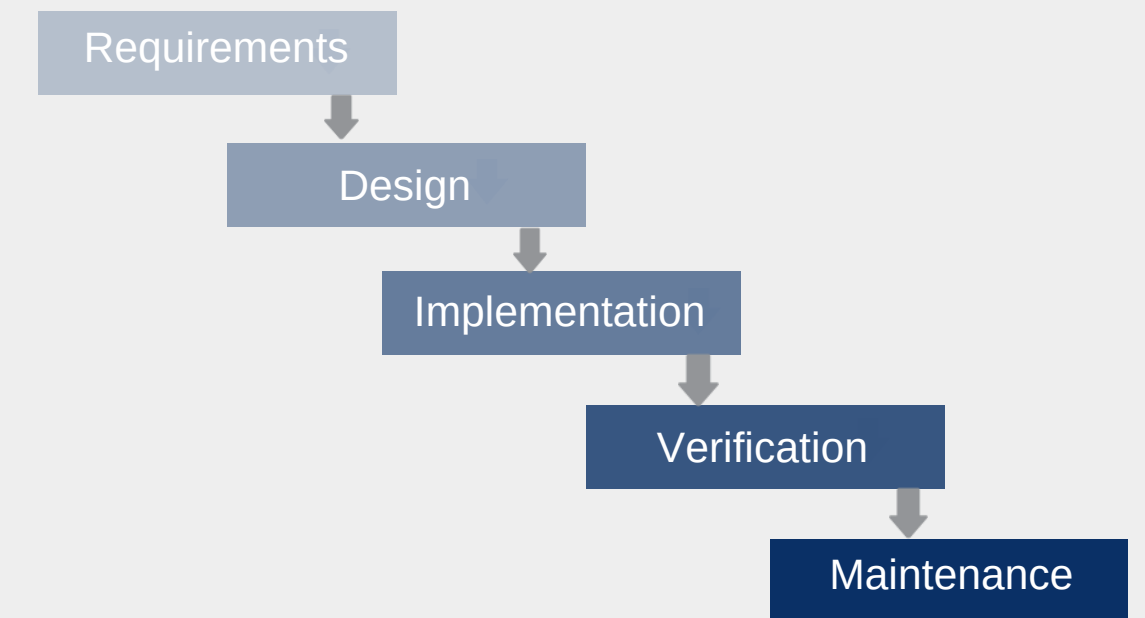
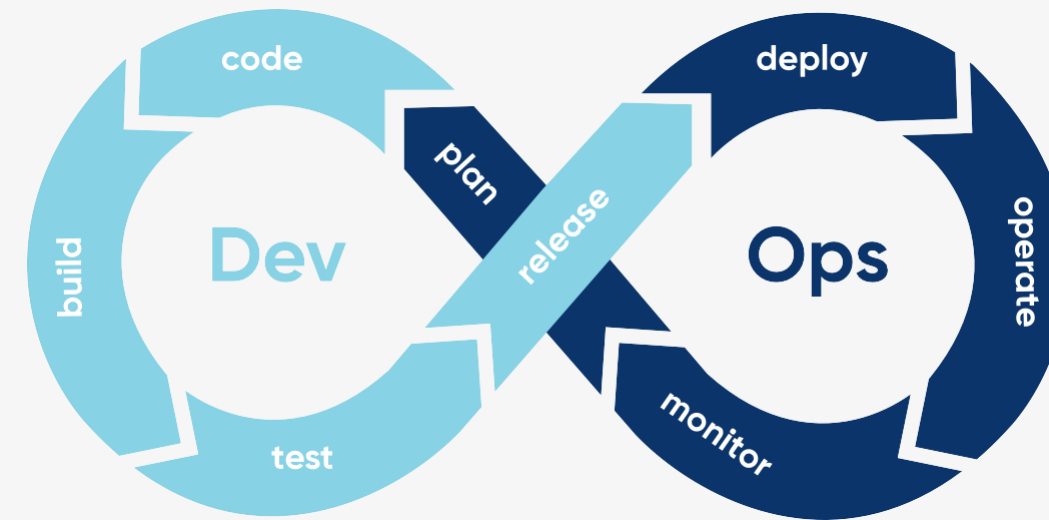
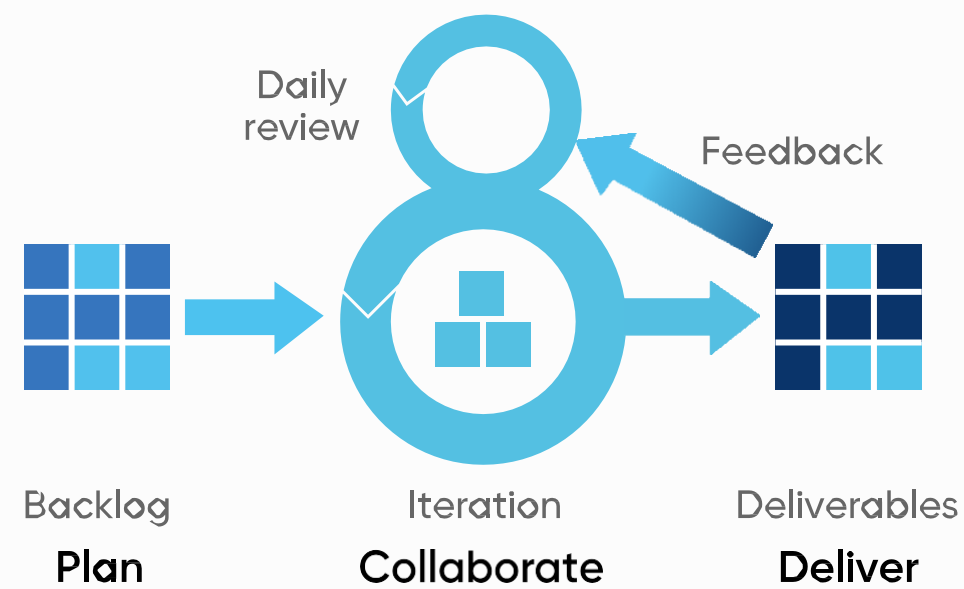


Our Workflow

Workflow



Development Methodologies



1

Agile Development

- Mitigates the risk of budget blow outs
- Better product/market fit
- Increased stakeholder collaboration
- Get to market faster
- More value, less time

2

DevOps Development

- Enhance collaboration and trust
- Release faster and work smarter
- Accelerate time to- resolution
- Better manage unplanned work

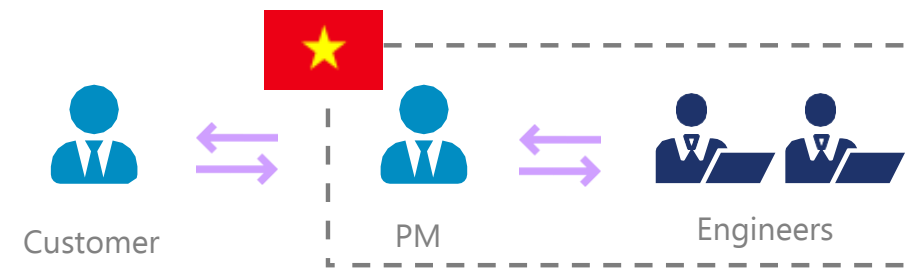
3

Waterfall Development

- Uses clear structure
- Determines the end goal early
- Issues can be researched and tackled in the design stage
- Crystal clear outcomes
- No financial surprises

Delivery Models

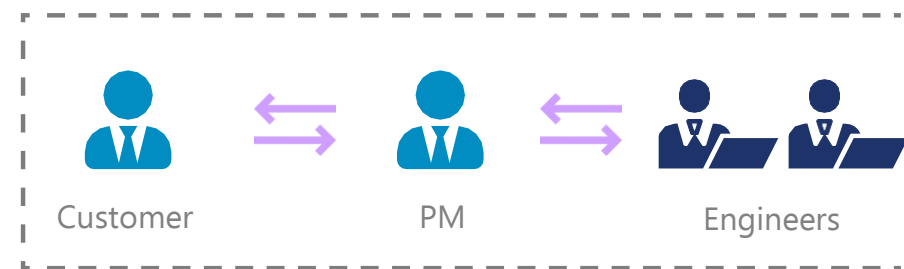
Offshore Model



Assignments	Customer	Offshore
Project Scope	○	△
Analysis	—	○
High level design	—	○
Development/ Unit testing	—	○
Integration/ System testing	—	○
Acceptance testing	○	△

- Effective cost savings.
- Single point of contact.
- Clear, responsive communications

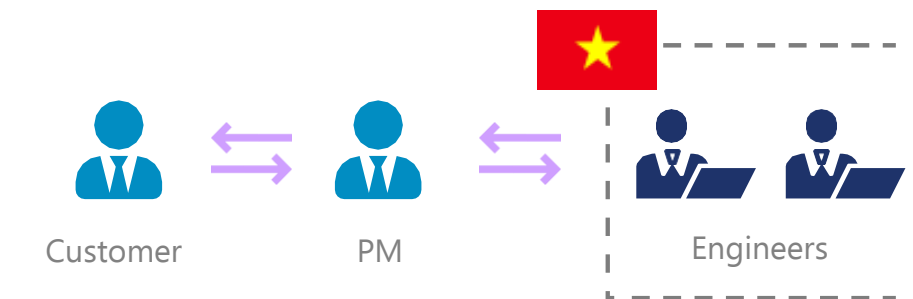
Onsite Model



Assignments	Customer	Offshore
Project Scope	○	△
Analysis	—	○
High level design	—	○
Development/ Unit testing	—	○
Integration/ System testing	—	○
Acceptance testing	○	△

- Face – to - face communication with team members.
- Maximum control and coordination of time and effectiveness.
- A negligible communication gap.
- Optimize recruitment costs

Hybrid Model



Assignments	Customer	Offshore
Project Scope	△	—
Analysis	○	—
High level design	—	○
Development/ Unit testing	—	○
Integration/ System testing	—	○
Acceptance testing	△	—

- Transparent project status and clear communication at all levels.
- In - depth understanding of each other's working styles leading to long - term benefits.
- Optimized resources, quality, project, and process management.
- Cost advantages of having offshore software developers.

6 Steps To Setup Your Own ODC With Us

01 Requirements

We work closely with our clients to determine their exact requirements and needs, thereby producing an estimation of resources and timeline for the project.

02 Proposal

We offer our project proposal including rates, collaboration methods, communication channels, risk management and quality control plan.

03 Pre-selection

Client review the proposal and we begin to select suitable candidates that satisfy all defined requirements.

04 Qualification

The final decision is in the hands of the client who will interview developers and other staffing members. The trial/pilot begins.

05 Evaluation

After the trial period, the results during the trial will be evaluated and announced to our clients.

06 Offshore Team Formed

The Offshore Team is officially formed and start their work in our Offshore Development Center (ODC).



Communication



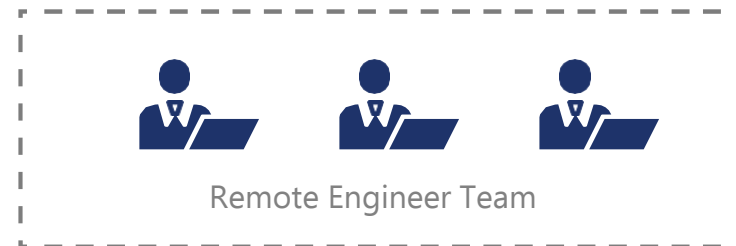
Project Report & Management



- Slack as the communication tool for internal exchange inside our company as well as for the external exchange with our customers.
- Google Meet is chosen as the standard tool for video conference.
- We use JIRA for bug tracking and project management.
- Source Code Management with GitHub, GitLab.
- All correspondence with customers is handled in English or Japanese.

Contract Types

ODC Contract

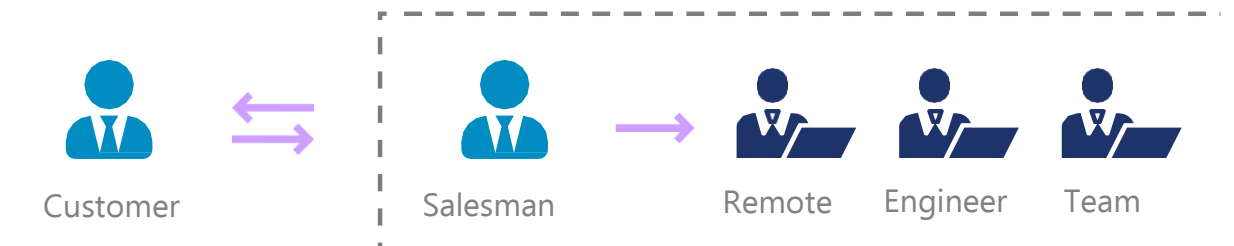


Provide dedicated resources for customer. Assigned engineer(s) will work under customer's instruction.

Benefits:

- Easy access to available resource of dedicated engineers.
- Easy to control cost since this is fixed monthly-fee contract.
- Easy to accumulate know-how for development team.

Fixed-price Contract



Best practice in case of project requirements when architecture design is clearly defined.

Benefits:

- We will provide the most suitable resources for project with required skills specified by our client.
- Low risk, no long-term commitment, cost efficiency.

AVEO Commitments

1

For evaluation purpose, we accept even 1 man-month project.

2

We promise to provide resource with required skills and experiences.

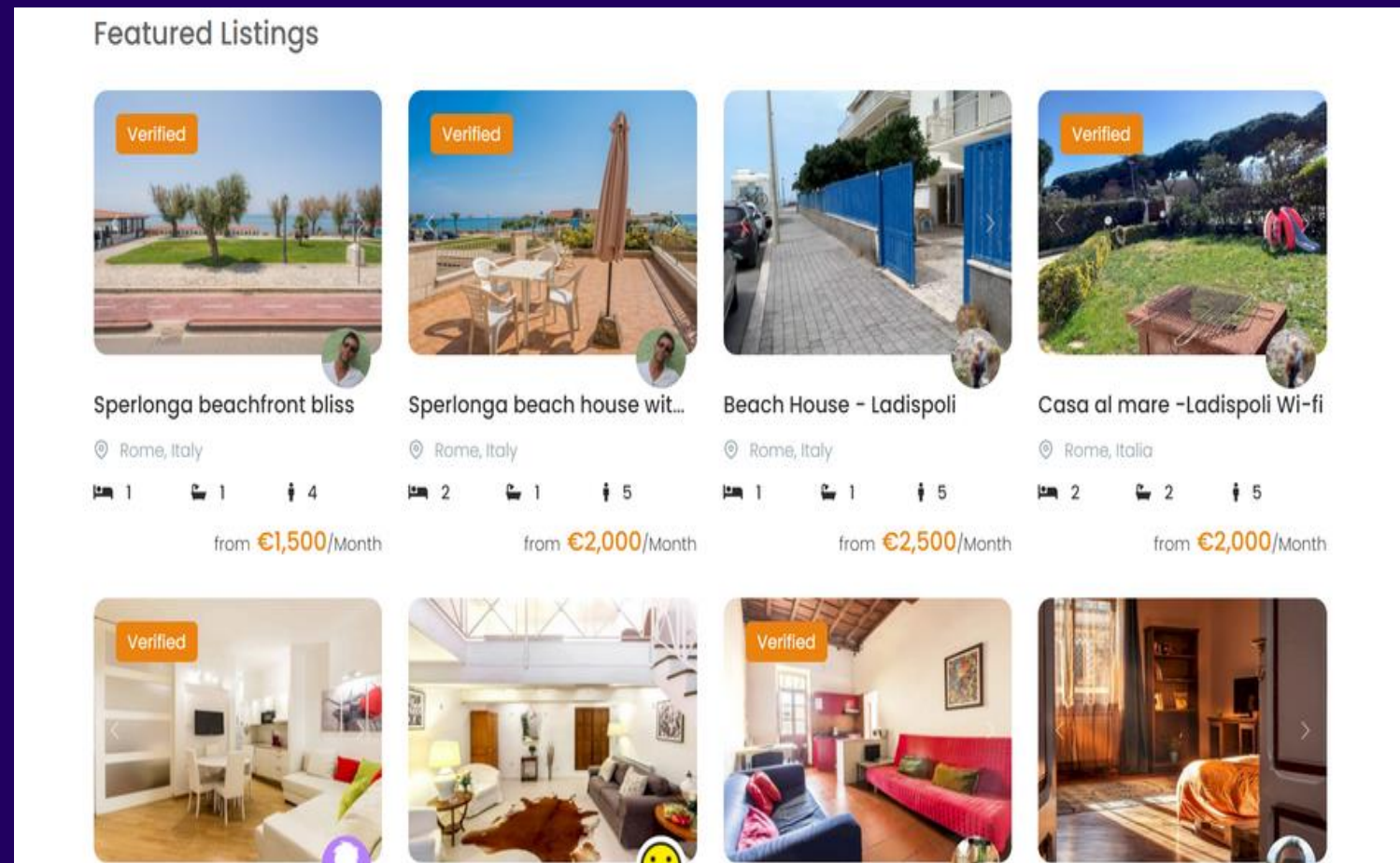
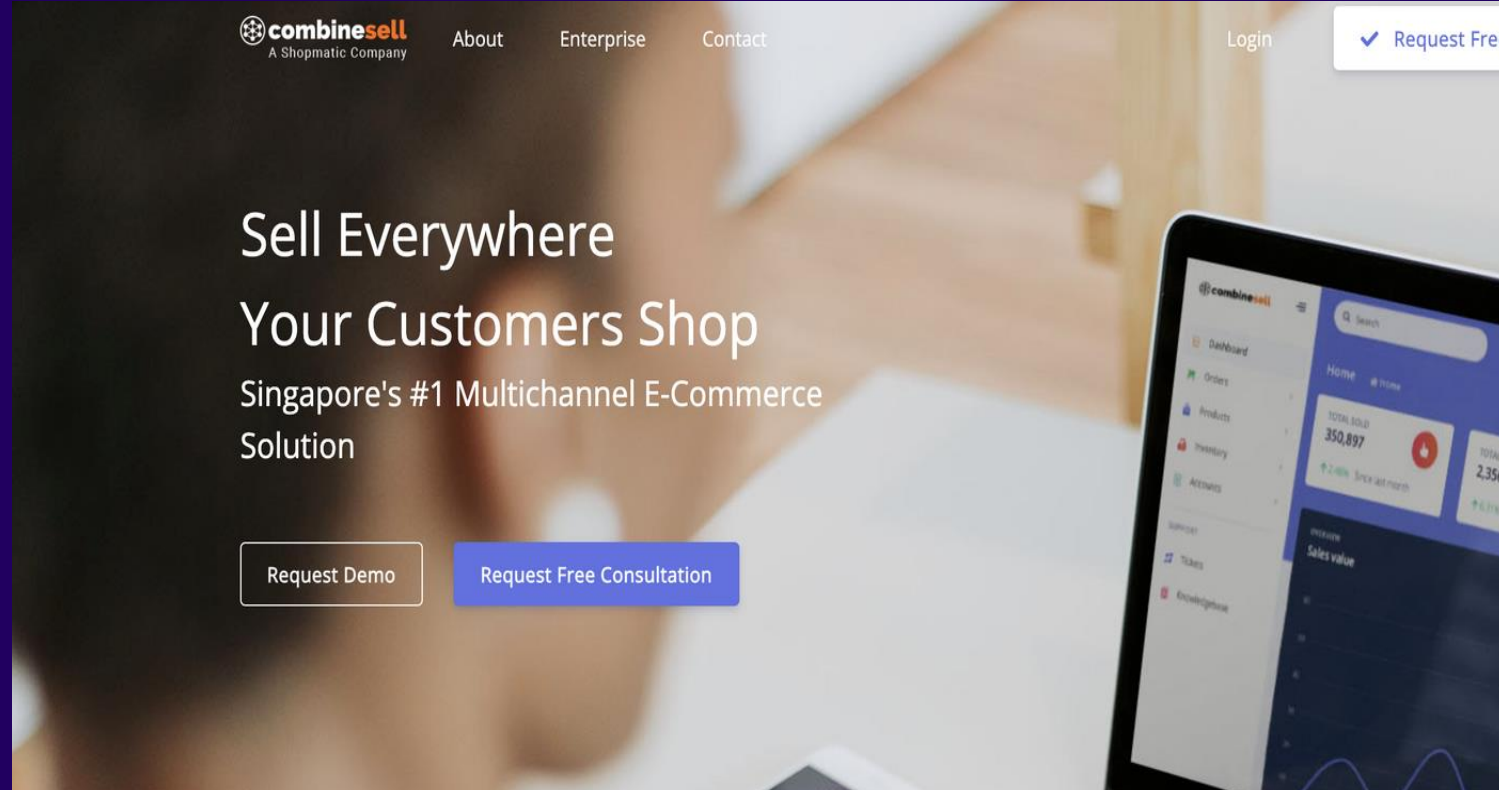
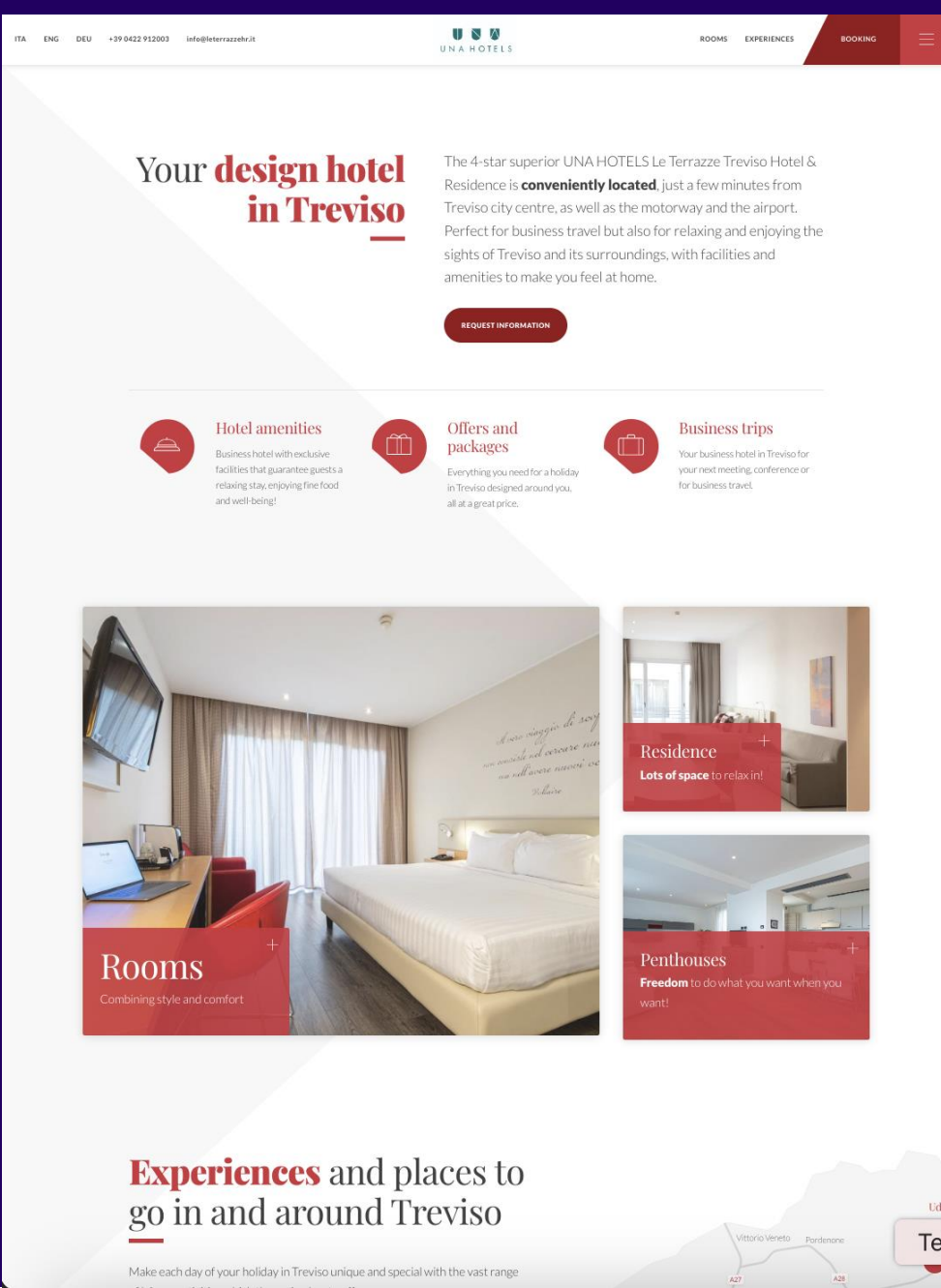
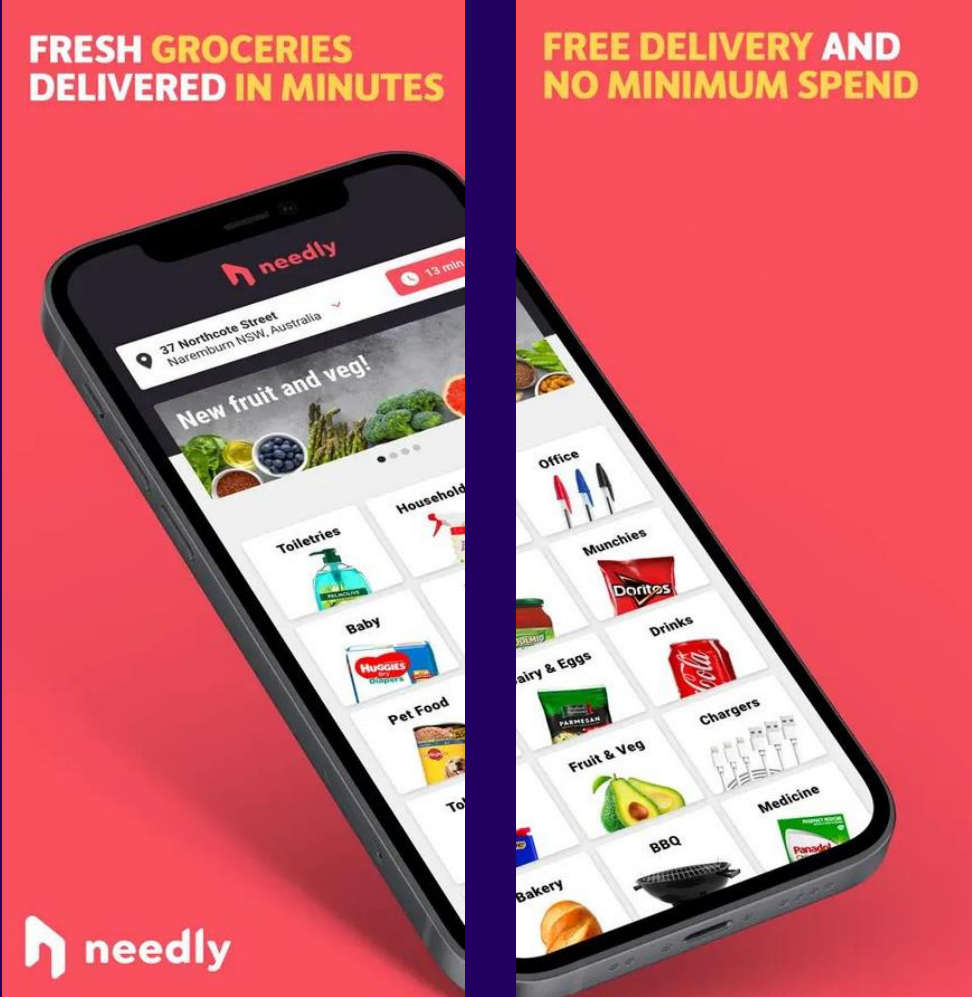
3

Implement cost efficiency by utilizing inexpensive talented resources.

Portfolio

Portfolio

Portfolio



Project Information

- A web-based intermediary system connecting landlords and tenants for mid to long-term stays. Supports room search, booking, airport pickup, cleaning, and laundry services.
- Project size: 28 man-month
- Team size: 7 developers

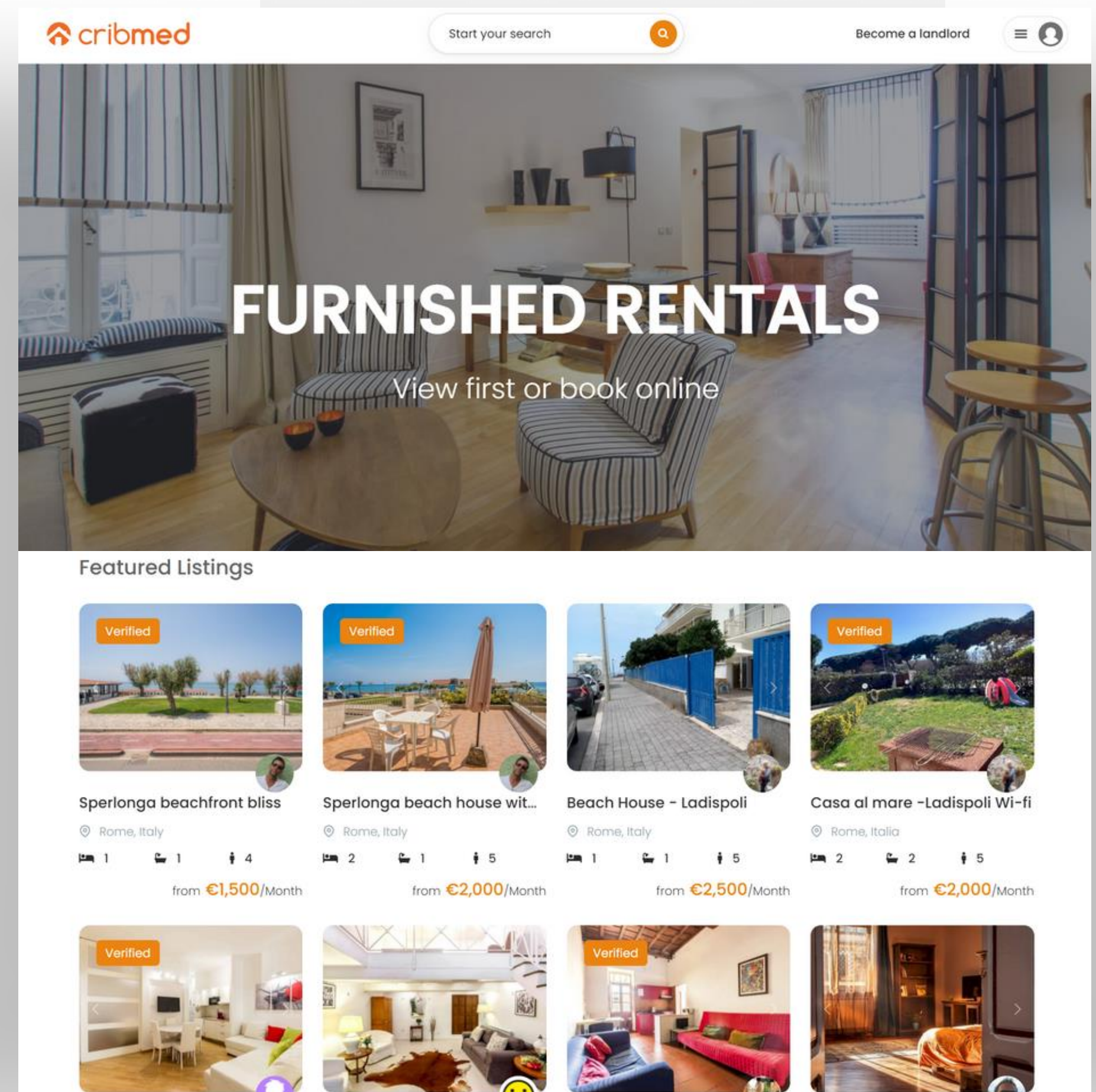
Technology Stack

Laravel

Mangopay

Xero

SMTP2GO



Virtual Try-on

Project Information

- Automatically blur human faces in user-uploaded photos. Apply Virtual Try-On technology to match manufacturer's clothing onto baby photos, and deblur faces for final output.
- Project size: 40 man-month
- Team size: 8 developers

Technology Stack

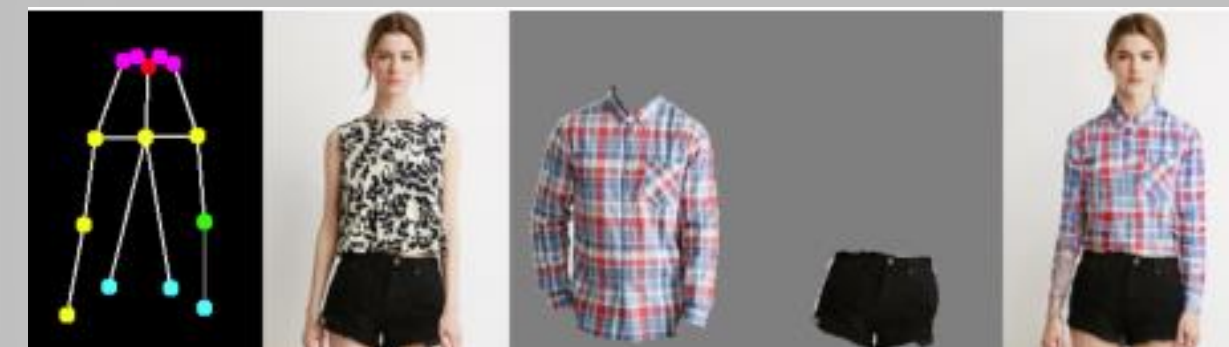
Python 3

OpenCV

PyTorch

TensorFlow

Azure



Project Information

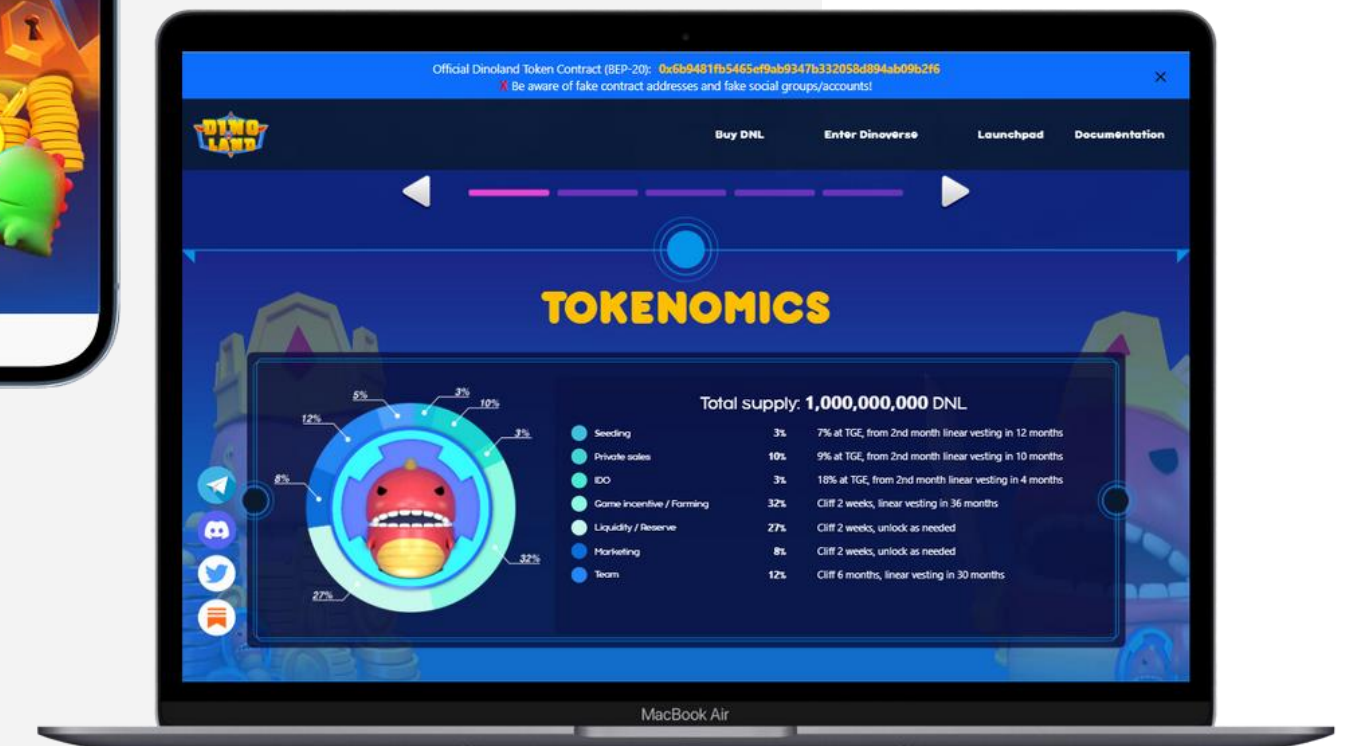
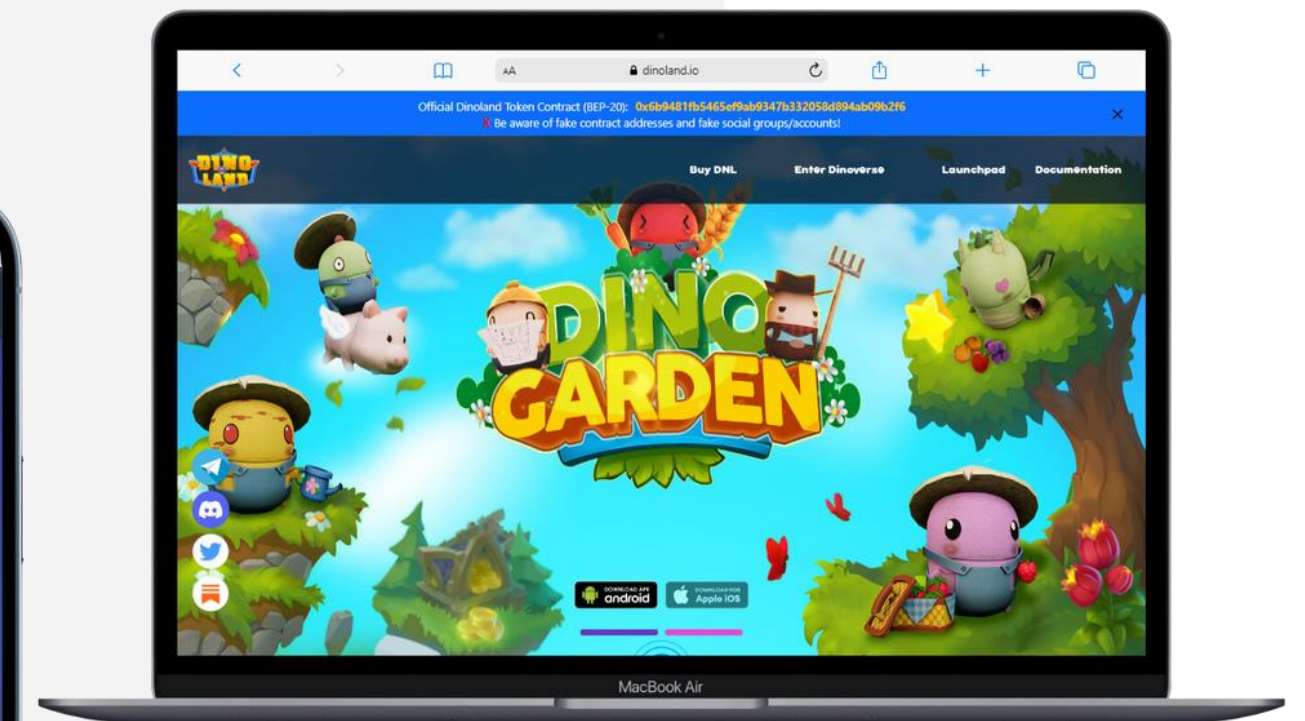
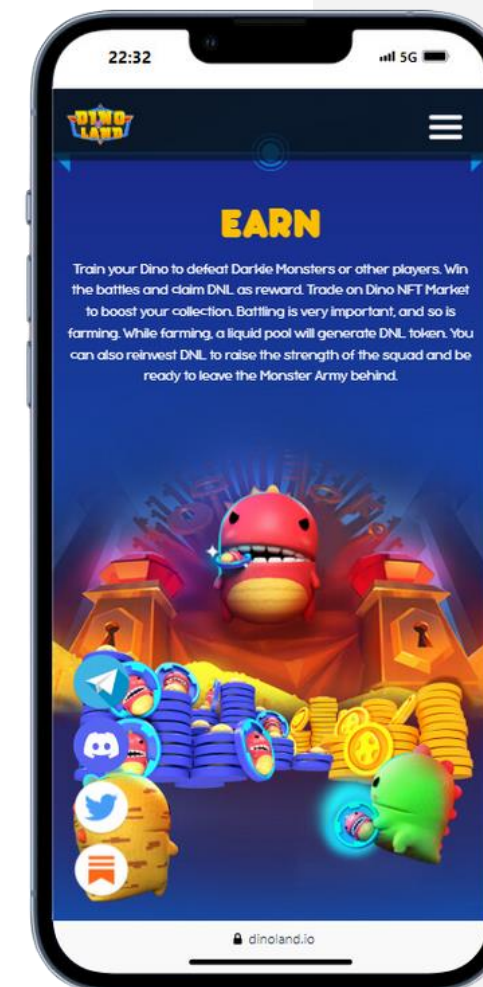
- A GameFi project where players train and battle Dino NFTs to earn DNL tokens. Users can trade on the Dino NFT marketplace, farm DNL via liquidity pools, and reinvest tokens to upgrade their squad. Successfully raised \$1M from Binstarter with ATH x10 in private sale.
- Project size: 60 man-month
- Team size: 10 developers

Technology Stack

Unity 3D

NodeJS

ReactJS



Project Information

- A short-form video platform combining features of TikTok and Instagram. Users can upload, like, comment, and share videos with real-time ranking based on likes. Join weekly/monthly reward events exclusively for paid members via in-app subscription.
- Project size: 25 man-month
- Team size: 5 developers

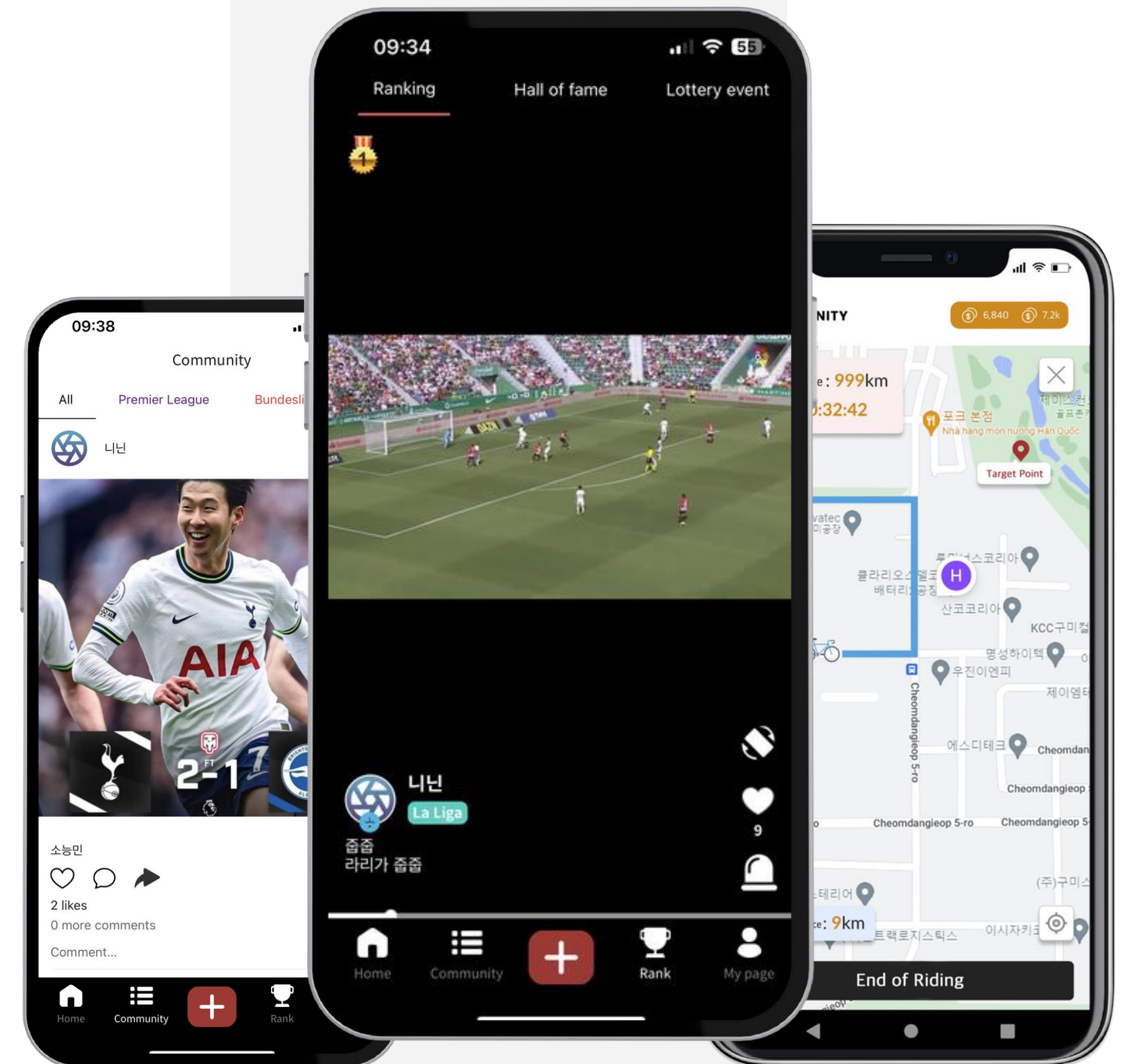
Technology Stack

React Native

Laravel

Firebase

Webpack



Transportme

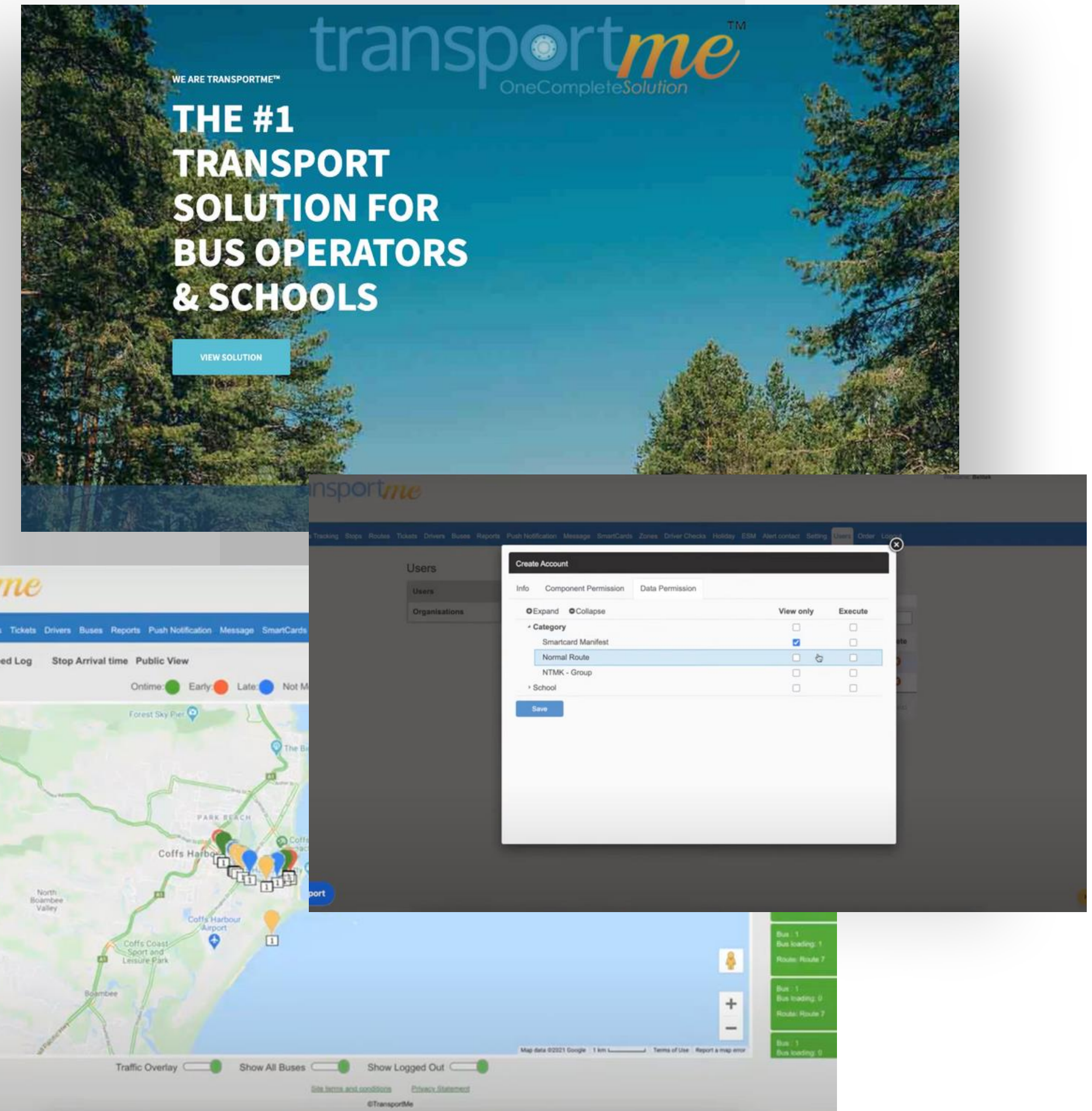
Project Information

- An end-to-end transport platform for Australian bus operators offering real-time tracking, automated ticketing, and seamless fleet management. Designed to enhance operational efficiency, safety, and passenger experience, the solution is scalable to meet the evolving needs of modern transport businesses.
- Project size: 72 man-month
- Team size: 9 developers

Technology Stack

.Net

ReactJS



Project Information

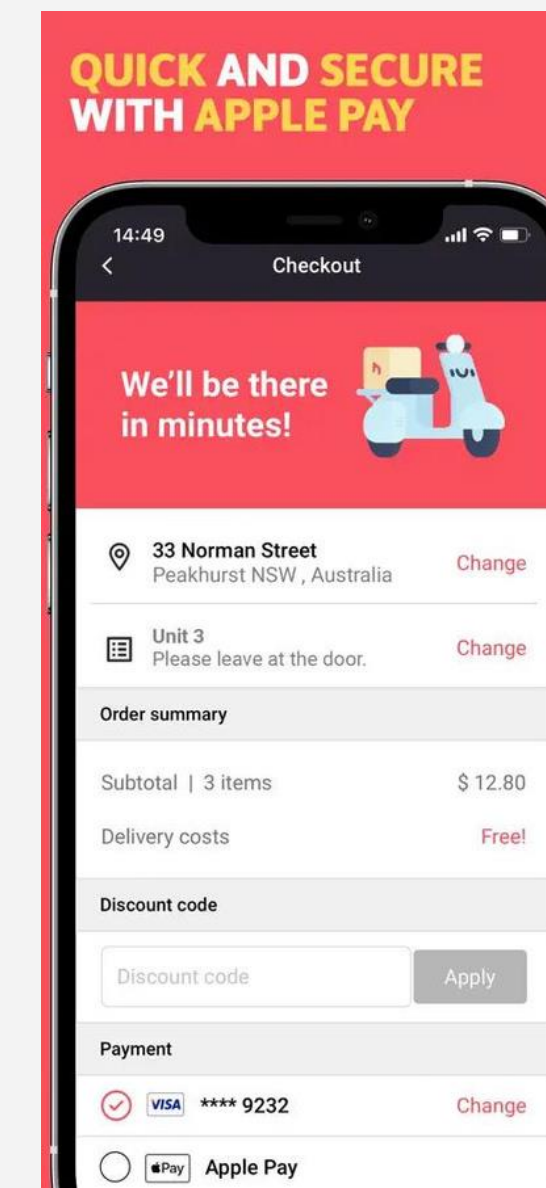
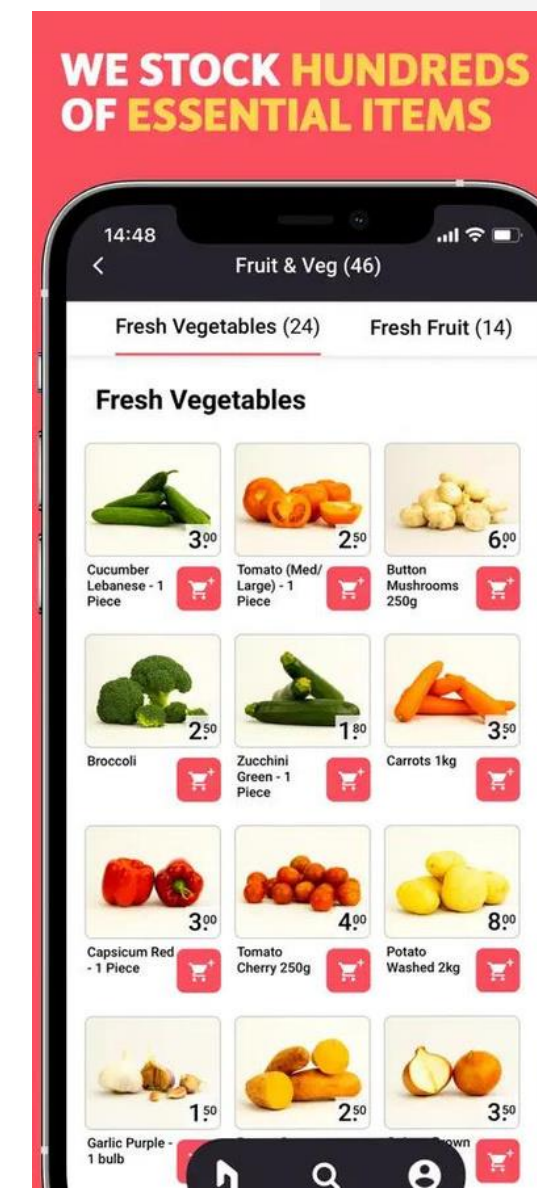
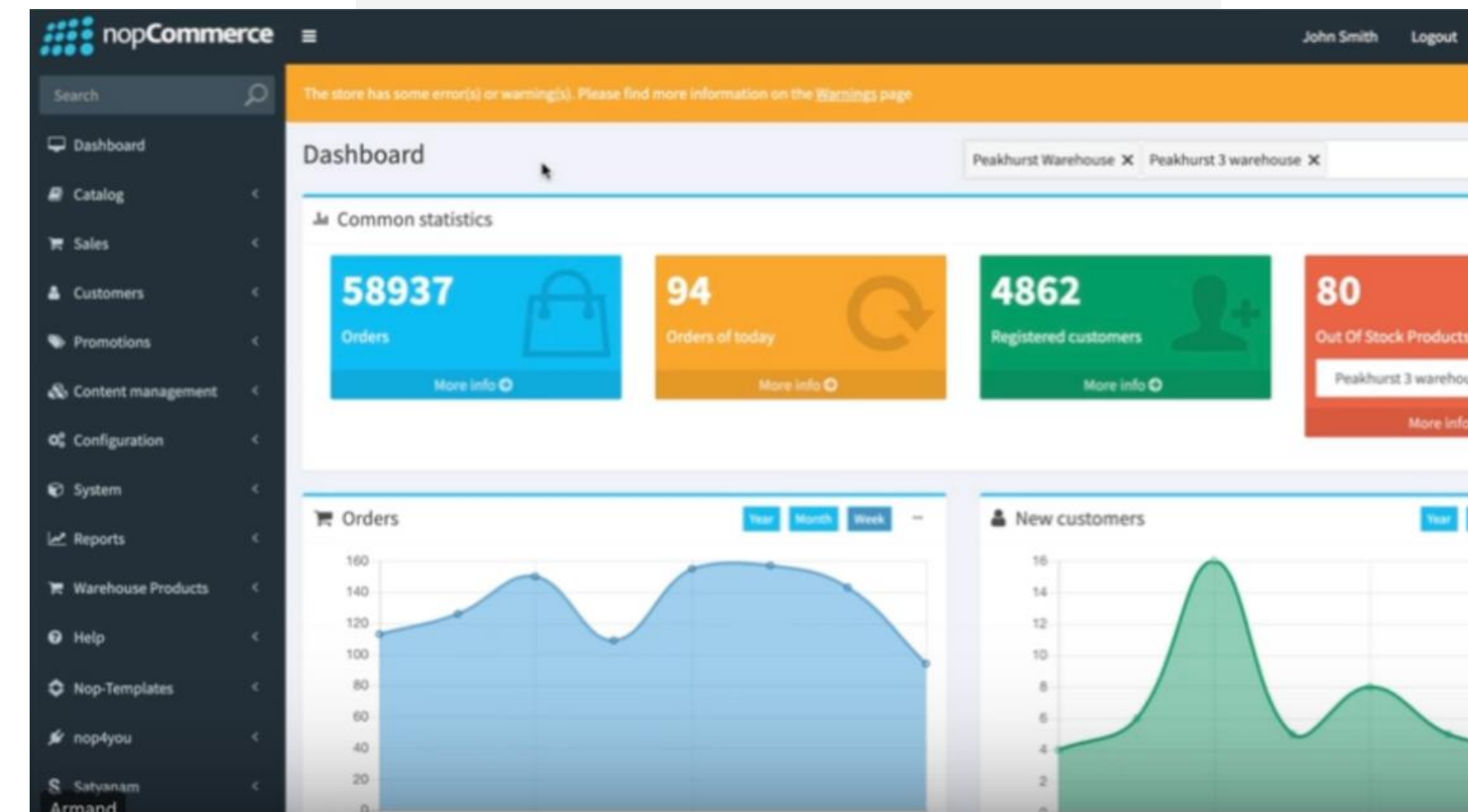
- Order groceries and essentials via the Needly app or website. Simply add items to your cart, place an order, and have them prepared, packaged, and delivered to your door by a verified Needly sponsor — fast, seamless, and convenient.
- Project size: 35 man-month
- Team size: 6 developers

Technology Stack

.Net

Angular

Flutter



Project Information

- HDsaison is an online platform for cash loan and credit card applications, offering a seamless process from registration to approval. It supports eKYC through Vietnamese national ID verification, provides exclusive promotions from insurance partners, and integrates with third parties to deliver real-time offers and added user benefits.
- Project size: 210 man-month
- Team size: 14 developers

Technology Stack

Java

Spring

Oracle

Microservice

Angular

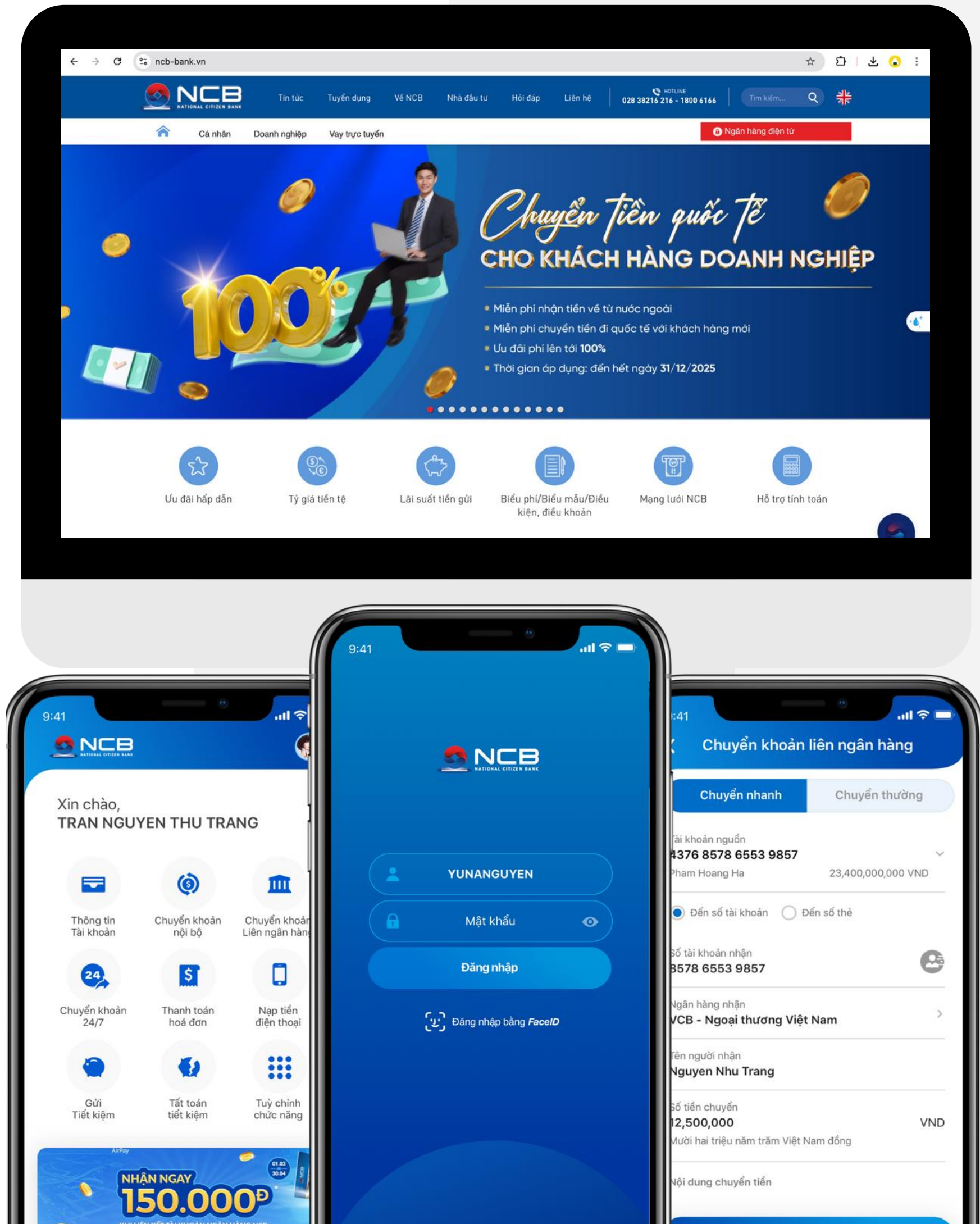
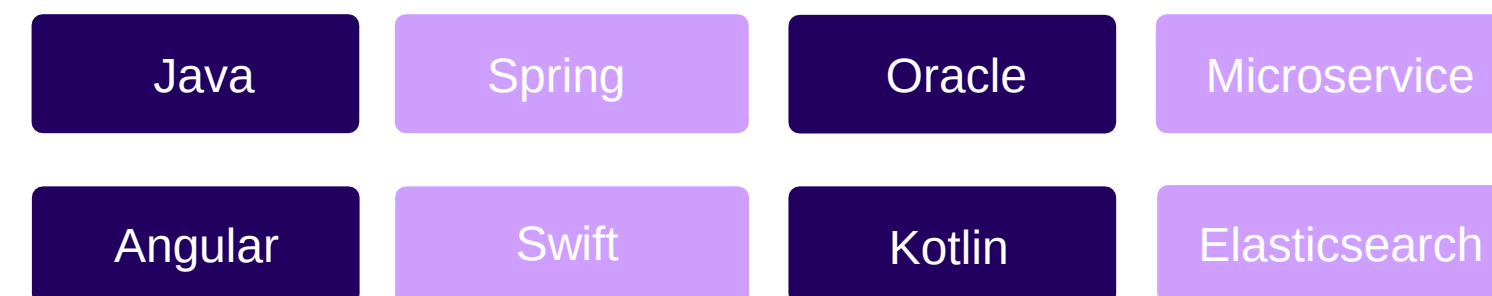


INTERNET BANKING FOR NCB BANK

Project Information

- A centralized news platform for MB Bank, providing real-time updates, secure access control, and a user-friendly interface. It enables efficient content management, fast search and filtering, and seamless performance across devices, with third-party integrations to support timely and effective communication.
- Project size: 340 man-month
- Team size: 17 developers

Technology Stack



RESORT

Project Information

- Experience beach vacations from your living room through immersive virtual reality. Put on your VR glasses and explore crystal-clear waters, walk along sandy shores, and feel the atmosphere of tropical getaways — all without leaving home.
- Video: https://aveo-global.com/RESORT_Project.mp4
- Project size: 20 man-month
- Team size: 5 developers

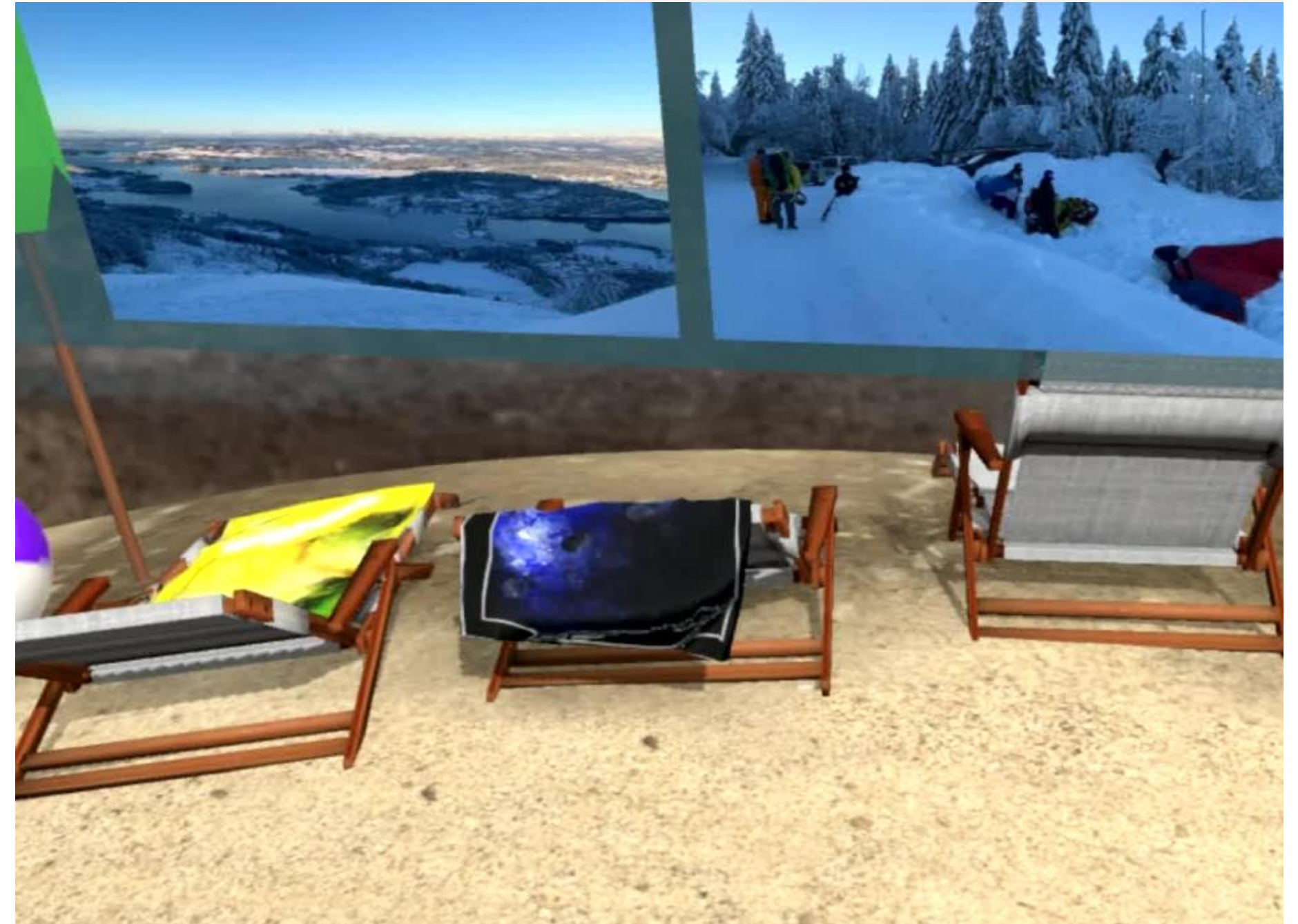
Technology Stack

Unity

C#

Oculus SDK

Blender



YFI Blockchain

Project Information

- A cross-chain DeFi aggregator platform with NFT marketplace and Metaverse support. Delivered full-stack development including blockchain integration (ERC20), smart contract interaction, e-wallet, and AWS-based infrastructure. The DApp is inspired by PancakeSwap & Uniswap, with seamless multi-chain support and a strong focus on UX and security.
- Project size: 38 man-month
- Team size: 7 developers

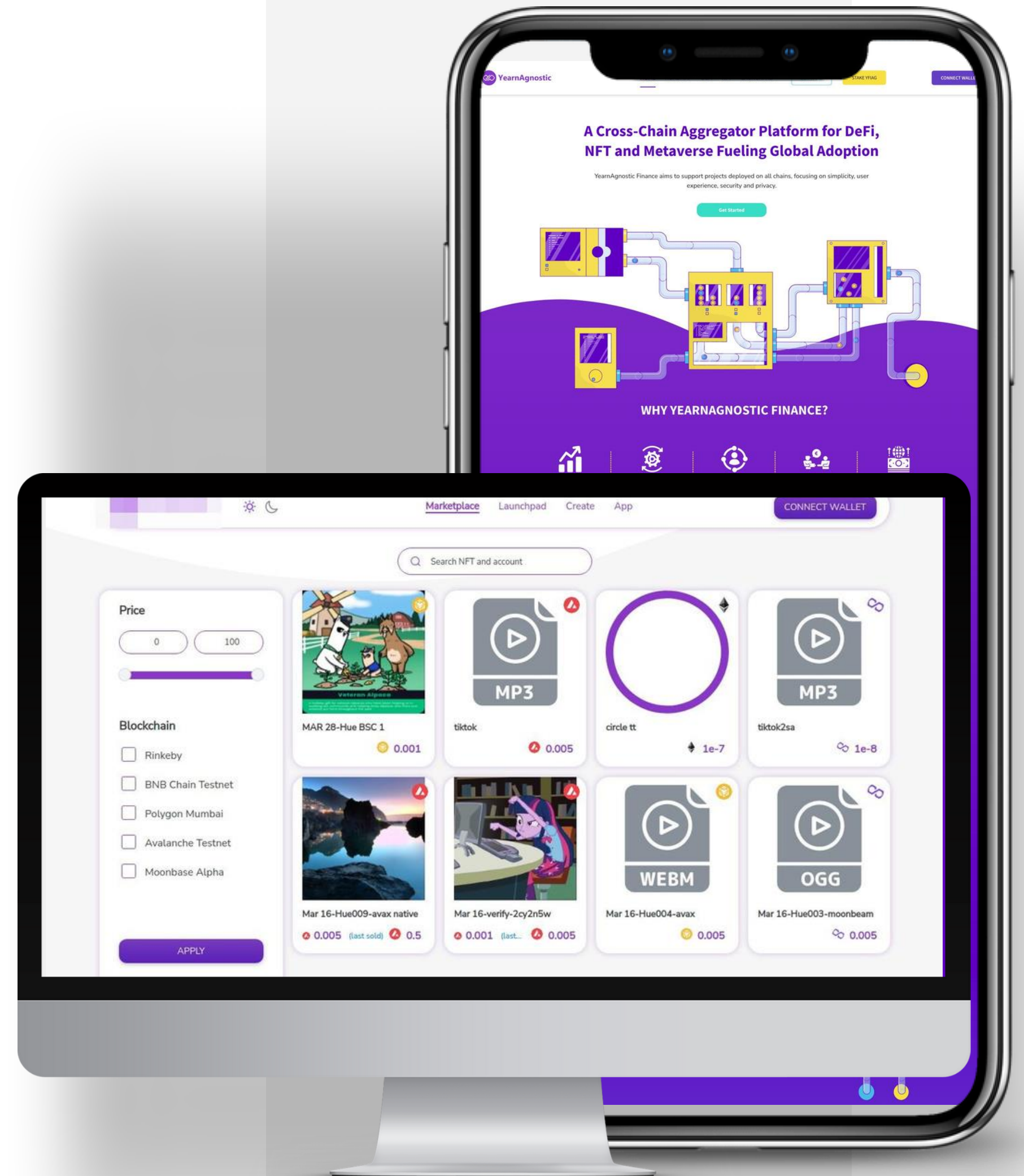
Technology Stack

Solidity

Web3.js

Node.js

AWS



AI Voice Chatbot for Hotel System

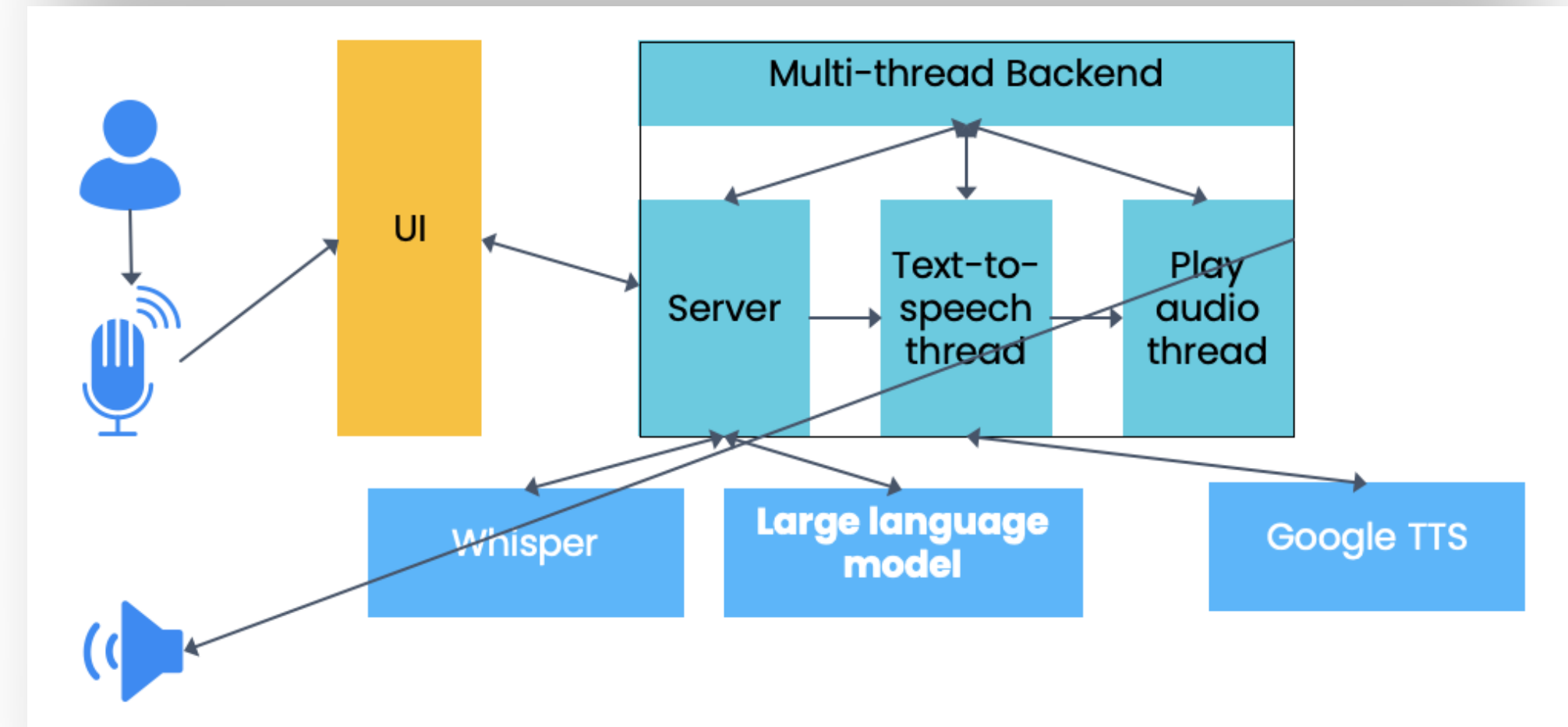
Project Information

- Implemented an AI voice assistant for hotel services to enhance guest experience and optimize operations. The solution offers 24/7 multilingual support, proactive recommendations, and automates routine tasks like FAQs and bookings — helping reduce labor costs while improving service quality.
- Project size: 15 man-month
- Team size: 4 developers

Technology Stack

Python 3

PyTorch





THANK YOU